

Invitation for Tender and Instructions to the Bidder(s)

M/s. _____

SUB: **PROCUREMENT of HYDRAULIC FLUID (i) BMS 3-11P, Type V, Grade C**
OR
(ii) BMS 3-11P, Type IV, Class 2 (For Boeing, Airbus & ATR Fleet)

Dear Valued Vendor(s),

Pakistan International Airlines Head Office Karachi Airport is pleased to invite sealed bid(s) from well repute Manufacturer(s) OR Authorized Distributor(s) (compulsory requirement of Tenders) for the procurement of item(s) as detail is/are given in attached Tender Schedule-A (Page- 04)

COMPULSORY REQUIREMENTS FOR PREPARATION & SUBMISSION OF BIDS

1. Tender documents can be prepare / submit on Single Stage Two Envelopes basis each for Technical Proposal and Financial Proposal. Both envelopes shall be separately sealed and marked as Technical Proposal & Financial Proposal with PIA Tender Reference Number on each envelope.

2. Tender Submission Place/Opening venue/address:-

Bids should be dropped in the Tender Box marked as Commercial Purchases placed at the main entrance of Supply Chain Management Department Building, Pakistan International Airline Near PIA Head Office Karachi Airport Karachi (Terminal-1) "latest by: 9th March 2020 (Monday) until (10:30)Hrs Technical Bids shall be opened on the same date/day/avenue at (11:00 hours) while Financial will remained sealed in custody of PIA. Bids can also be dispatch through any registered Courier Services from local/abroad, which must be mentioned PIA tender reference/description on envelope must reach before the closing date / time of Tender i.e. 9th March, 2020 Monday until 10:30 on following address:

To:

General Manager Procurement
Supply Chain Management Department Building
Pakistan International Airlines
Karachi Airport Pakistan 75200 Near PIA HO/Terminal
No1 Karachi. Ph: 0091 21 99044423

Tenders received after stipulated date/ time shall not be entertain/considered for participation in the bidding of this item. PIA will not be responsible for any postal delays OR any other reasons which cause failure in submission of tender on due date. The decision of General Manager Procurement in this respect shall be final and binding.

3.Preparation of Tender (Compulsory Requirement)

The Tenders documents shall contains **two separate sealed envelopes**:-

1-Technical Proposal Envelope contains following documents;-

- (a) Duly filled PIA Tender Documents Schedule- A (only mention Brand name/origin/ shelf life of product (where applicable) /Manufacturer and expected date of delivery in Technical Proposal.
- (b) Technical Literature / Brochures of offered Product/complete specification & standard.
- (c) Samples of item (where required OR applicable) Samples will not be return to participants.
- (d) Authority Letter (In case of Rep participating on behalf of company).
- (e) All Pak based local vendors required to submitted Tender Fees PKR 6000/- (non refundable) along with valid GST /NTN Certificates with Technical Proposal. Foreign bidders are exempted to submit tender fee.
- (f) Evaluation of Technical Proposals will be carried out by competent Evaluation Committee of PIA on the basis of Technical literatures /Specifications/ samples/brand/origin/Mfgr date/delivery time submitted/offered by participating bidder(s). Evaluation Report shall be uploaded on PIA / PPRA website for 10 days only and aggrieved bidder can lodged their grievances to PIA's Central Grievance Committee address to GM Procurement within period of 10 days. (after expiry of stipulated time no any grievances will be entertained)·

2- Financial Proposal Envelope contains following documents;-

(a) Duly filled PIA **Tender Documents Schedule- A** (unit price / (duties & takes (if applicable) /Extended Value mention both in figures and words. Only **One Rate/One Brand** is allowed to mention in the tender documents (overwrite/cuts/use of Ink removers is lead to rejection of tender) [Each page should be filled, signed & bearing company's seal].

Offered price must be valid for whole year till completion of delivery of item.

(b) Rates/brand/Origin/Date of Manufacture of item/shelf life of product & expected date of delivery can also be mention in participating company own letter pad).

(c) All Pak based local vendors required to submit 02% Earnest Money (refundable) with Financial Proposal (Foreign bidders are exempted to submit earnest money)

Note: Financial Proposals shall remain sealed and in the custody of PIA until the receipt of Evaluation Reports from competent Evaluation Committee by PIA·

Financial Proposal of only technically qualified bidder(s) will be opened on later stage (to be informed successful bidders) Remaining those bidders who will not qualify in Technical Evaluation stage, their Financial Proposals shall be returned as un-opened.

(3) ACCEPTANCE / REJECTION OF TENDER

PIA does not pledge herself to imperatively accept the lowest bid, but reserves the rights to accept or reject any or all bids / quotations at any stage as per PPRA rules.

To divide business among more than one supplier or to accept the tenders at rates on lowest individual items; OR To extend the date of opening as per PPRA rules.

Authorization from the Principal (if Authorized Agent / Distributor)j on behalf of OEM participating [Attach Copy] [Original may be asked to show at time of tender opening]

Seal & Sign of Bidder

Shipment Inco-Terms:

PIA will prefer shipment Inco-terms on CFR KARACHI basis however vendor can also mention their Shipment Inco-terms in their tender schedule-A (column given). All shipping cost/duty & taxes will be considered before declaration of lowest bidder.

(i) Shipment will be made on 4 equal installment basis within period of 1yr therefore, bid documents must specify delivery time /shelf life of product.

(ii) PIA will prefer for **Payment terms in Net 30 Days (NTD)** basis for each delivery.

(iii) Each shipment will go through inspection by PIA Quality Assurance Division at Karachi.

(iv) Bids through e-mail shall not be entertained in this particular tender

Yours truly,

for **(Pakistan International Airlines)**

--s/d-----

**General Manager Procurement
Supply Chain Management Building
Near PIA Head Office (Terminal-1)
Karachi Airport Karachi Pakistan
Tel: 0092 21 99044423
/email: khijzpk@piac.aero**

Seal & Sign of Bidder

Encl:

1. Tender Schedule-"A"
2. Technical Evaluation Criteria of Technical Bids (when required)
3. Mandatory Requirement / Terms & Conditions
4. Undertaking
5. Integrity Pact

Notes: Prescribed Tenders form may also be downloaded from www.piac.com.pk and www.ppra.org.pk

Tender Schedule-A

Tender Ref:

19014616

Date

29-01-2020

S P E C I F I C A T I O N

S.No	Item Description	Specification	Qty	UOM	Unit Price	Currency	Extended Value	Origin/ Mfgr / Shelf life
01	HYDRAULIC FLUID (i) BMS 3-11P, Type V, Grade C OR (ii) BMS 3-11P, Type IV, Class 2	HYDRAULIC FLUID BMS 3-11P (For Boeing, Airbus & ATR Fleet)	2640 USGL	GL				

Note: Rates only shall be mentioned in Financial Proposal so please do not mention rates in Technical documents

Total Gross Value:
Shipment charges if any:
Duties/Taxes if applicable:
Other Charges if any:
Special Note:

Delivery of Qty 2640 USGL will be made on 04 Equal Installment basis with in period of 1 year.

Total Value in words: _____

Total Net Value in Currency:
Shipment Inco-term _____ **Payment Terms** _____ **Currency** _____ **Normal/DG Shipment** _____

Sample /Certificate /Literature/Specification of product must be attached Technical Proposal (where applicable)

Company Name; _____

Sign & Seal: _____

Contact # _____

Date: _____

Hydraulic Fluid

**BMS 3-11P, Type V, Grade C OR
BMS 3-11P, Type IV, Class 2**

Offered Product must be maximum meet with the following features:-

- (1) Compatible in all proportions.**
- (2) Must be improved thermal stability.**
- (3) Erosion resistance tested at 225F & pump tested at 250F temperature & at 5000 psi.**
- (4) Longer fluid life**
- (5) Lesser fluid replacement required.**
- (6) Reduced Hydraulic system maintenance costs.**
- (7) Improved flammability characteristics.**
- (8) Reduced weight of hydraulic fluid carried by aircraft.**
- (9) Reduced fuel consumption.**
- (10) Lower operating cost**
- (11) Reduced risk of equipment damage in event of major water contamination.**
- (12) Precise Hydraulic System Equipment Life.**
- (13) Longer Hydraulic System Equipment Life.**
- (14) Reduce maintenance cost**
- (15) Protection against servo valve & pump damage.**
- (16) Fluid Type/ Class must be used in all type of Boeing/Airbus/ATR fleets without any restrictions.**

(To be submitted on Company Letter Pad)

To:

General Manager Procurement
Supply Chain Management Department
Pakistan International Airlines. Karachi

Subject: Undertaking to Execute Contract

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply of _____ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and under stood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so. That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me. That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period. That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

Bidders Signature: -----

Full Name: -----

Designation: -----

Address: -----

Phone/Fax No: -----

Seal : -----

Date: -----/-----/2020

INTEGRITY PACT/DISCLOSURE CLAUSE

(To be submitted on Company's Letterhead)

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works_____ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice. Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including it affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto. The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan. Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

Signature of Bidder_____

Sign/Seal/Stamp_____

Date/Place_____