

EVALUATION REPORT

(As Per Rule 35 of PP Rules. 2004)

1	Name of Procuring Agency:	Pakistan International Airlines
2	Method of Procurement:	<u>Open Competitive Bidding (Single Stage Single Envelope)</u>
3	Title of Procurement:	<u>Dry Lease of Up to Two (02) Narrow Body Twin Jet Aircraft</u>
4	Tender Inquiry No.:	<u>CDD/Lease/Narrow Body/May-2019</u>
5	PPRA Ref. No. (TSE):	<u>TS391245E</u>
6	Date & Time of Bid Closing:	<u>24th Jun 2019, 1500 Hours</u>
7	Date & Time of Bid Opening:	<u>24th Jun 2019, 1600 Hours</u>
8	No. of Bids Received:	<u>30 (Thirty)</u>
9	Criteria for Bid Evaluation:	<u>Technical and Financial (as specified in tender)</u>
10	Details of Bid(s) Evaluation:	Given below:

S.NO.	Name of Bidder	Aircraft Type	Aircraft MSN	Marks			Rule/Regulation/SBD*/Policy/ Basis for Rejection / Acceptance as per Rule 35 of PP Rules, 2004
				Technical	Financial	Total	
A320 Family Aircraft with CFM Engines							
1	Alafco	A320-200	4414	35.48	42.28	77.76	Accepted
2	Alafco	A320-200	4392	35.00	42.28	77.28	
3	Carlyle	A320-200	2616	25.71	50.00	75.71	
4	Macquarie	A320-200	3312	33.57	41.53	75.10	
5	DAE	A320-200	2695	21.19	42.61	63.80	
6	DAE	A320-200	3240	25.00	37.79	62.79	
7	DAE	A320-200	3368	22.62	36.72	59.34	
8	DAE	A320-200	3485	22.62	36.32	58.94	
11	GECAS	A320-200	5162	32.14	14.29	46.44	
12	GECAS	A320-200	5152	32.14	14.29	46.44	
9	Minsheng	A320-200	TBD	47.14	(0.75)	46.39	
10	Minsheng	A320-200	TBD	47.14	(0.75)	46.39	
13	BOC	A320-200	4498	31.19	(2.82)	28.37	
14	BOC	A320-200	4453	31.19	(2.82)	28.37	
Average for A320 Family Aircraft with CFM Engines (for required number of aircraft)				35.24	42.28	77.52	
A320 Family Aircraft with IAE Engines							
1	Seraph	A320-200	2210	18.10	16.36	34.46	Accepted
2	AirCastle	A320-200	4312	21.90	(0.20)	21.71	
3	SCB	A321-200	5035	18.10	(59.46)	(41.37)	
Average for A320 Family Aircraft with IAE Engines (for required number of aircraft)				23.81	37.26	61.07	

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				Technical	Financial	Total	
Disqualified/Withdrawn							
1	ACG	A320-200	4942	Not Applicable	Not Applicable	Not Applicable	Withdrawn
2	ACG	A320-200	4941				Withdrawn
3	Carlyle	A320-200	3135				Withdrawn
4	Seraph	A320-200	2157				Withdrawn
5	AirCastle	A320-200	4008				Disqualified (Delivery date)
6	CMB	A320-200	4244				Disqualified (Lease Term)
7	CDB	A320-200	4506				Disqualified (Delivery date)
8	CDB	A320-200	4488				Disqualified (Delivery date)
9	DAE	A320-200	5234				Disqualified (Delivery date & lease term)
10	Goshawk	A320-200	3596				Disqualified (Delivery date)
11	Goshawk	A320-200	5243				Disqualified (Delivery date)
12	SCB	A321-200	3645				Disqualified (Delivery date)
13	SMBC	A320-200	4547				Disqualified (Seating Capacity)

Lowest Evaluated Bidders:
Alafco

11 Any other additional / supporting information, the procuring agency may like to share;

Not Applicable

Signature:

Official Stamp:

M. ASIM SHAIKH
General Manager

*Standard Bidding Documents (SBD).