

PIA

Pakistan International Airlines
Supply Chain Management Department
Commercial Purchases Section
Tel: 99045137, Fax: 34570120
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TENDER REF : 20010003

Tender Cost: PKR 6,000

INVITATION TO TENDERS AND INSTRUCTIONS TO TENDERERS

M/S _____

**Sub: Tender document for the Procurement of Multimedia Projectors
with Installation and Material**

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

A) SUBMISSION OF TENDER

1. You are required to send your sealed tenders **In Single Stage Two Envelope Basis** addressed to General Manager Procurement, PIA Supply Chain Management Building JIAP Karachi by **04-03-2020**. The tenders may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIA Procurement & Logistics Building latest by 90:30 hours on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Procurement, which must reach before the closing date and time mentioned above. Tenders will be opened at **10:30 hours** the same day in the presence of tenderers.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of General Manager Commercial Purchase and Contract in this respect shall be final and binding.

EARNEST MONEY

The Tender should be accompanied by a **2%** (two) of the tendered value having been deposited in terms of a Pay Order payable at Karachi in lieu thereof in the name of **M/S PAKISTAN INTERNATIONAL AIRLINES** as interest free Earnest Money (Refundable) in Financial Proposals. Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT

The successful tenderers upon award of Contract / Purchase Order will be required to furnish in the amount equivalent to **5%** of total tender value as interest free Security deposit in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

PREPARATION OF TENDER

Tender will be opened on **“Single Stage two envelopes”** basis. All bidders must submit **two sealed envelopes** “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples by PIA Management. Evaluation report uploaded on PPRA/PIA website. After 10 days the Financial Proposal of only those bidders will be opened whose sample are found acceptable.

Financial Proposal having following documents.

- a) The Schedule duly filled in, signed and sealed.
- b) Pay Order for Earnest Money 2 % (Refundable).

Technical Proposal having following documents.

- a) Tender Fees Pay Order of RS. 6,000 (NOT REFUNDABLE)
 - b) Company profile, Copy of GST & NTN certificate and technical literature.
- If not provided , bid will be rejected On Spot.

The outer cover of envelopes should bear address of the General Manager Procurement & Logistics, PIA Procurement & Logistics Building, JIAP Karachi – Pakistan, Tender reference number, opening date and company name.

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein.

Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) The Tenderers must indicate whether its firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both **in words and figures** in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) Quotation must be written on PIA prescribed form otherwise Bids will not be entertained.

ACCEPTANCE OF TENDER

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening with assigning reason.

Yours truly,
For: Pakistan International Airlines

DGM (Purchases Commercial)

Encl:

1. Tender Schedule-A
2. Terms & Conditions

Notes: **1- Prescribed Tenders form for the subject item may be directly downloaded from PIAC / PPRA website.**

TENDER SCHEDULE

<u>S. No</u>	<u>Devices</u>	<u>Qty</u>	<u>Unit Price</u>	<u>GST (If Applicable)</u>	<u>Total Price</u>
01	<p><u>Multimedia Projector :</u> AS Specification and TOR's are available below Epson OR ACER OR MITSUBISHI or Equivalent</p>	01 EA			

A. Mandatory Requirement

1. They have quoted the rates *inclusive of all GOVT Taxes*; but; *GST Separately*.
2. SCM Department (PIA) will not be held responsible for any postal delay.
3. Purchase Order will be awarded to lowest Evaluated Bidder
4. **Delivery:** Delivery must be made as per Schedule given in Purchase Order.
5. Bids / Rates must be TYPED_on Computer OR Typewriter. Hand written bids like written by a pen, pencil, marker, pointer etc will not be accepted and Bid will Be REJECTED On Spot.
6. **Validity of Quote:** Quote must be valid for **120 Days** countable from date of opening of Technical Bid.
7. **Registration of Firm:** Participated must be registered with FBR (active Tax Payer in GST) as *Importer, Distributor, Whole Seller, Stockiest, General Order Supplier*
8. **Delivery:** Delivery must be made as per Schedule given in Purchase Order.
9. **Rejection:** Item found below PIA standard shall be rejected / returned at the cost to the vendor.
10. **Guarantee / Warranty:** Guarantee & Warrantee must be provided. (if Applicable)
11. **Payment Terms:** Payment terms **NTD** (Net Thirty Days). Advance Payment shall not be made for Commercial items. Hence payment term will be NTD after submission of invoices.
12. **Deduction of Tax:** Income Tax will be deducted at source.
13. **Declaration by Bidder:** We/ I hereby affirm that all terms and conditions of the said tender are read and understood and we / I expressly confirm and agreed that our bid is in consonant to the terms and conditions of the tenders.

TENDERER'S SIGNATURE _____ DESIGNATION _____

ADDRESS _____

Tel / Cell No. _____ Email _____

GST No. _____ NTN NO. _____

SEAL _____

INTRODUCTION

PIAC desires to engage the firm(s) for the procurement of Multimedia Projector.

SCOPE OF Work

The vendor will be responsible for providing Multimedia Projector with all required accessories including Cables, connectors, equipment installation and configuration with three (03) years warranty with parts replacement and on-site support.

RESPONSE REQUIREMENTS

Potential bidders must follow the following requirements for their responses.

- The Certificate of Company/Firm/Contractor Registration/Incorporation under the laws of Pakistan.
- The Valid Registration Certificate for Income Tax & Sales Tax.
- The Bidder must submit earnest money and security deposit as per PIA rules.
- The Incomplete and conditional responses will not be entertained.
- The PIAC reserves the right to accept/reject wholly or partially any response or cancel the tender process altogether at any stage without assigning any reason.
- The Responses are liable to be rejected if; they are not conforming to the terms, conditions and specifications stipulated in this document.
- The Responses submitted via email or fax will not be entertained

EVALUATION CRITERIA

The responses will be evaluated as per Mandatory requirement in Annex 'B' and Technical Specifications in Annex 'A'

For qualifying, bidders shall fulfill all the mandatory requirements as laid out in Annex B and technical specifications mentioned in Annex A. If any of the mandatory requirements and technical specifications is not met by the bidder and demonstration to technical evaluation team is not satisfactory as per the PIA's requirements, the bid will be cancelled straight away and no further consideration will be given.

ANNEXURE 'A'
Technical Specifications

Device Description

The following hardware will be required.

Equipment	Quantity
Multimedia Projector	01

Multimedia Projector for PIA Board room

(LCD) RGB Technology with liquid crystal shutter projection system **(3LCD) or equivalent**

Lumens minimum White and Color Light 5,500. Lx or equivalent

Contrast Ratio. High,15,000:1 or equivalent

Lamp Life: Minimum 10,000. Hours on normal mode

Built in Sound (Speaker) minimum 8 Watts, Mono

Minimum **WXGA** (1280 x 800) Resolution. or equivalent

Built in Wireless connectivity

Gesture –control function Presenter or equivalent

Wireless connectivity Projection without Software

Multi-PC Projection or equivalent

Two HDMI inputs or equivalent

Split Screen feature

Gesture-control function and a wide variety of

Projector’s input compatible for, Full HD contents

Connectivity

Analog Input D-Sub 15Pin 2 or equivalent

Composite 1 or equivalent

Digital Input HDMI 2 (Minimum 1 with MHL support)

RJ45 x 1 N/A RJ45 x 1 or equivalent

Audio Input RCA x 1 or equivalent

Stereo Mini Jack 2 or equivalent

Audio Output Stereo Mini Jack 1

Others USB Type A 1 (for USB Memory, Firmware Update, Copy OSD Settings)

USB Type B 1 (for USB Display, Mouse, K/B, Control, Firmware Update, Copy OSD Settings)

Control I/O RS-232C D-Sub 9pin x 1 or equivalent

Network Wired LAN RJ45 x 1 or equivalent

Wireless Specifications

Supported Speed for Each Mode IEEE 802.11b: 11 Mbps*3, IEEE 802.11g: 54 Mbps*3, IEEE 802.11n: 130 Mbps*3 or equivalent

Advanced Mode: OPEN, WPA2-PSK, WPA/WPA2-PSK, WPA2-EAP, WPA/WPA2-EAP
Supported EAP Type: PEAP, PEAP-TLS, EAP-TLS, EAP-Fast, LEAP or equivalent

Wireless Specifications (Miracast)

Supported Speed for Each Mode IEEE 802.11g (2.4GHz): 54 Mbps, IEEE 802.11n (2.4GHz): 130 Mbps, IEEE 802.11a (5GHz): 54 Mbps, or equivalent
IEEE 802.11n (5GHz): 270 Mbps, IEEE 802.11ac (5GHz): 780 Mbps
Supported Connection Mode Wi-Fi Direct. or equivalent

Included:

Standard accessories with, High speed Shielded 20 meters HDMI cables Quantity 2
Ceiling mount plates as per Boardroom ceiling mount design.

Warranty: Lamp and multimedia complete warranty for three (03) years with periodic maintenance/servicing on call and every quarter.

ANNEXURE 'B'
Mandatory Requirements

No.	Descriptions	Required
1	The vendor must be OEM or OEM certified or authorized partner or Authorized distributor of OEM or Certified Partner of OEM	Certifications
2	The vendor must provide documentary evidence for its <i>partnership or distribution</i>	OEM Letter OR Certified partner / Distributor of OEM
3	The vendor must provide three (03) years warranty for offered solution with parts and labor on site with periodic maintenance/servicing on call and every quarter.	Letter Head