

BIDDING DOCUMENT

FOR

Complete Overhaul of Landing Gear Shipsets installed on PIACL
ATR42-500 Aircraft.

REF: GMCM/ATR42-500/LG SHIPSETS/01/2023

M/s: _____

SUB: **Complete Overhaul of ATR 42-500- Landing Gear Shipsets**

Dear Sir / Madam,

Pakistan International Airlines (PIA) invites “**Sealed bids**” on “**Single Stage Two Envelope Basis**” from interested parties for the Complete Overhaul of ATR 42-500- Landing Gear Shipsets.

A) SUBMISSION OF TENDER

1. You are required to send your tenders addressed to General Manager Contract Management, PIA Supply Chain Management, JIAP Karachi Pakistan latest by **February 22, 2023 before 10:30 Hrs PST (Pakistan Standard Time)**. The tender may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIACL Supply Chain Management Building latest by **10:30 hours (PST)** on the specified date. You may also send your tender through registered A/D mail addressed to General Manager Contract Management, which must reach before the closing date and time mentioned above. Tenders will be opened at **11:00 hours (PST)** the same day in the presence of tenders.

2. Proposals received after stipulated date and time shall not be considered. The Corporation will not be responsible for postal delays. The decision of GM Contract Management in this respect shall be final and binding.

3. Tenders / Proposals received shall be evaluated in accordance with the given criteria/ requirements.

4. Tenders/Proposals must have sealed **Technical** and **Financial** Proposal.

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE, BEARING COMPANY'S STAMP**

Yours truly,

Iftikhar M. Usmani
GM Contract Management
Supply Chain Management
PIA Head Office, Karachi.
Ph: 021 9904 3158, 9904 4101
Email: gm.cm@piac.aero,
contract.tech@piac.aero

Section A - Instructions to Bidders

1. Scope of Bid

Pakistan International Airline Corporation Limited (PIACL) invites “sealed bids” from interested parties for complete overhaul of up to three (03) Landing Gear Shipsets installed on PIACL ATR42-500 Aircraft for the following:

S.No	AIRCRAFT TAIL No.	MSN	DUE DATE
1	AP-BHH	645	25-November-2023
2	AP-BHI	653	28-November-2023
3	AP-BHM	659	23-November-2024

The services required include following:

- Complete Overhaul of ATR42-500 Landing Gear Shipset with up-to-date modification status i.e. incorporation of all Applicable ADs, Mandatory SBs and recommended Modifications by PIACL.
- Capability of Management of Transportation of PIACL’s Landing Gear Shipset to and from Karachi.
- The contract will be for three years.

2. Parties qualified to apply

S/N	Mandatory Requirements	YES/NO
1.	The Service Provider must have in-house overhaul capability of ATR42-500 Landing Gear Ship set.	
2.	PIACL requires certification PCAA or EASA or FAA or TCAA or CAA (UK) for overhaul of ATR42-500Landing Gear Shipset.	
3.	The Service Provider must have experience of overhaul of at least 10 ship set of ATR42 family Landing Gears	
4.	Use of PMA parts, Non - OEM repairs, and DER repairs are not allowed for installation on PIACL landing gears. However, any specific cost-effective DER repair may be discussed, and approved by PIACL prior implementation.	
5.	Availability of LG Shipset for Loaner will be required during Overhaul process as PIACL has no spare float	
6.	Proposal must be non-exclusive	
7.	Confirmation of Non-accidental certificate with BTB traceability of Exchange Landing Gear Shipsets/Parts.	

Note: Proposals will be rejected if above table is not duly filled against each field.

Section B – Evaluation of Bids

In order to ensure that the bidding process is conducted in fair and transparent manner, following Evaluation Criteria will be followed to determine the successful service providers for PIACL in efficient, cost effective and economical manner. This will help in compliance of PPRA rules.

Note: Proposals will be rejected if Evaluation Criteria Tables are not duly filled with offer mentioned against each field.

Evaluation Criteria

Following Criterion will be used for Evaluation:

1. Technical Evaluation Criteria

Following Criteria will be used for Technical Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	Number of Overhaul of ATR Family Landing Gear Shipset performed in last three years (10 Landing Gear Shipsets overhaul will get full marks)	In Numbers	05	
2.	Turnaround time	Calendar days	12	
3.	Loan charges will not be applied in case of extension in agreed TAT due non-excusable delay	Agreed / Not Agreed	15	
4.	Warranty terms			
	a) In Terms of Days	Calendar Days	08	
	b) In Terms of Landings	Landings	08	
5.	Capability to Repair of Landing Gear up to Piece Part's Level.	In Percentage	05	
6.	Development of Repair Capability of Landing Gear(out of CMM) (if required)	Yes / No	05	
7.	In case of failure of overhauled Landing Gears within Warranty/Guarantee period, Service Provider will provide loaner Landing Gear Shipset, repair defective Shipset and manage transportation of repaired & loaner Shipset on FOC Basis.	Agreed / Not agreed	15	
8.	Guarantee of availability of Exchange/Loan Landing Gear Shipset replacement during overhaul process change.	Agreed / Not agreed	12	
9.	Management of transportation both ways, To& From Karachi	Agreed / Not agreed	15	
Total			100	

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Bidder's offer) x weightage

Note: The Bidders with 60% or more marks in Technical Evaluation (A) will only be considered for Financial Evaluation.

2. Financial Evaluation Criteria

Following Criteria will be used for Financial Evaluation:

S/N	Criteria	Units	Weightage	Bidder's Offer
1.	Fixed Overhaul Cost for one Landing Gear Shipset	USD	25	
2.	Capping on repair charges, over and above of fixed overhaul, cost per part number	USD	20	
3.	Exchange fee for L/G shipset	USD	14	
4.	Non-Routine Labor Rate	USD	05	
5.	Penalty in case of extension in TAT	USD /day	01	
6.	Loan / Lease Charges per day	USD	07	
7.	Discount on New Parts Supply	% CLP	01	
8.	Price of Used Serviceable Parts Supply	% CLP	01	
9.	Exchange Fee for each Used Serviceable Parts Supply	% CLP	01	
10.	Handling Fee on New Parts	% CLP	01	
11.	Capping on New Parts Handling Fee per Part Number	USD	01	
12.	Handling Fee on Used Serviceable Parts	% CLP	01	
13.	Capping on Used Parts Handling Fee per Part Number	USD	01	
14.	Sub-Contracted Work Surcharge fee	% Invoice	01	
15.	Capping on Subcontracted Work fee per Part Number	USD	01	
16.	No Annual Escalation during contract term	Agreed / Not agreed	07	
17.	Invoices to be paid on 30 days net after receipt of LG Shipset	Agreed / Not agreed	03	
18.	Volume Discount for every subsequent overhaul of LG Shipset	%	01	
19.	Transportation of LGs to and from PIA station (on FOC basis)	%	08	
	Total		100	

USD = US Dollars

Marks will be calculated as per following formula:

Obtained Marks (B) = (Best Offer / Bidder's Offer) x weightage

3. Methodology for Assessing Best Evaluated Bid

The offer with highest Marks obtained will be considered as the Best per given following formula.

- I Total Marks Obtained= 40% Technical Criteria + 60% Financial Criteria.**

Note: PIA reserves the right to reject all proposals at any stage without giving justification. (As per PPRA rules #33. (1))