

**Pakistan International Airlines**  
**Purchases Technical (Commercial) Section**  
**1<sup>st</sup> Floor, Supply Chain Management Department Building**  
**PIAC Head Office Karachi Airport.**  
**Tel: +92-21-9904-7251,9904-7253**  
[mgrplng.rsd@piac.aero](mailto:mgrplng.rsd@piac.aero), [khiktpk@piac.aero](mailto:khiktpk@piac.aero)

Tender Ref # **23010329**

Date: 13-02-2023

Tender Fee. PKR 5,000/=

## **Invitation for Tender and Instructions to Bidder(s)**

M/S \_\_\_\_\_

**SUB: REPAIR OF AC SYSTEM FOR CATERING HI-LIFTER CTV-DOLL 2000**

Dear Sir(s),

Pakistan International Airlines Head Office Karachi is pleased to invite sealed tenders for the items as mentioned in attached list (Schedule-A).

The terms & conditions of the tender / supplies are given as below:-

a) **PREPARATION & SUBMISSION OF TENDER**

1. Tender documents can be prepare / submit on  
**Single Stage Two Envelope basis.**

Both envelopes should be separately sealed, (and marked as) **Technical Proposal** & **Financial Proposal.**

- Bids should be dropped in the tender box placed at the main entrance of SCM Building Pakistan International Airline Near PIA Head Office Karachi Airport Karachi (Terminal-1) marked as "Tender Box Commercial Purchases "latest by( **01-03-2023 Wednesday**), until (10:30 )Hrs.  
Bids shall be opened on the same date/day/avenue at (**11:00 hours**).
- Bids may also be dispatch through registered Courier, which must reach before the closing date / time (mentioned above) on the following address:

**General Manager**  
TECHNICAL GROUND SUPPORT  
TGS Building, NEAR DOMESTIC CARGO  
Pakistan International Airlines Karachi Airport Pakistan 75200  
Near PIA HO/Terminal No-1, JIAP Karachi.  
Ph: 0091 21 99047251-99047253

Tenders received **after stipulated date & time** shall not be entertain/consider for bidding purpose. The Corporation will not be responsible for any postal delays due to any reasons. The decision of General Manager Procurement in this respect shall be final and binding.

**Sign & Official Seal of Bidder**

**B). PREPARATION OF TENDER**

The Tenders document should be contain two envelopes and each envelope should be sealed individually as follows:

**Technical Proposals** (Envelope) should contain following documents

- a. Technical Literature / Brochures .
- b. Samples (where applicable)
- c. Company/Workshop Profile on busniess letterhead.
- d. Tender Fee in shape of **P.O PKR.5,000/=** (for local bidders) in favor of “**Pakistan International Airlines**”, **tender fee not refundable.**
- e. Signed **Copy of Duly Filled (Schedule-A) compulsory.**
- f. Copies of all Applicable Certificates/Deatil of Workshop Equipments

**Financial Proposals** should contain:

Price/rate /brand name **Duly filled (Schedule-A) compulsory.**

- a. Prescribed Tender Form (All Pages mentioning Rates/ Quotes).

[Each page should be filled, signed & bearing company's seal].

**Pay Order of Earnest Money for Rs.40,000 must be enclosed With Financial Proposal**

**Note: As per PPRA Rule No 25 bidders need to submit Earnest Money which is PKR Rs.40,000.00/- (Refundable) in shape of Pay order in favor of “Pakistan International Airlines”.**

\* Note: Non-submission of above required docs shall make the bid liable for REJECTION, even found at any stage

**Financial Proposals** shall remain sealed and in the custody of PIA until the evaluation report (on basis of Technical literature/Documents/Workshop visit ) is issued by **Competent Evaluation Committee (CEC).**

**Evaluation Report** shall be uploaded on PIA / PPRA website for 05 to 07 days . If needed, The Bidders may lodge their grievances to grievance committee within this stipulated time.

**Financial Proposal** of only technically qualified bidder(s) will be opened on later stage (to be informed to successful bidders) Remaining Those bidders who will not qualify in Technical Evaluation their Financial Proposals shall be **returned as un-opened.**

**C). ACCEPTANCE / REJECTION OF TENDER**

PIA does not pledge herself to imperatively accept the lowest bid, but reserves the right:

- To accept or reject any or all bids / quotations as per PPRA rules.
- To divide business among more than one supplier; or
- To accept the tenders at rates on lowest individual items; or
- To extend the date of opening as per PPRA rules.

(NB) Successful bidder in the tender will be required to submit 05% Security Deposit (Refundable) of total contract value in the shape of Pay Order before awarding of Purchase order. Proper Contract will be signed by both Parties.

**D). REGISTRATION / CERTIFICATION:**

Bidders **MUST** be registered with or certified by

- a. Taxation Authorities (GST/ NTN). [Attach copy]
- b.. Authorization from the Principal (if Authorized Agent / Distributor) [Attach Copy]  
[Original may be asked to show at time of tender opening]

**Sign & Official Seal of Bidder**

**E). Delivery,inspection and Payment :**

- 1. INCO TERM: CFR KARACHI (PIA BUILDING PREMISES).**
- 2. Delivery of renovated vehicle will be made only after getting job completion certificate from PIA TGS inspection team.**
- 3. Payment NET THIRTY DAYS (NTD).**  
**Bids through e-mail shall not be entertained.**

**Yours truly,**

**for Pakistan International Airlines**

**GM ( TGS )**

Sign & Official Seal of Bidder

Encl:

1. Tender Schedule-A
2. Mandatory Requirement / Terms & Conditions
3. Undertaking
4. Integrity Pact

Notes: Prescribed Tenders form may also be downloaded from [www.piac.com.pk](http://www.piac.com.pk) and [www.ppra.org.pk](http://www.ppra.org.pk)

**Tender Schedule "A"**

**Tender Ref #:23010329**

PARTICULARS (Description)	UP / UOM	QTY
REPAIR OF AC SYSTEM OF THERMO KING YEAR 2004, MODEL UTS S-3+S-3 EL FOR PIA-1910 CATERING HI LIFTER CTV DOLL 2000 (PLEASE SEE SCOPE OF WORK AND EVALUATION CRITERIA OF VENDOR)	Each	01

UNIT RATE PKR / USD / GBP / OTHERS	GST As Applicable	EXTENDED VALUE PKR / USD / GBP / OTHERS	REMARKS
	<b>Total</b>		
Offered delivery schedule: _____ .			
	<b>Grand Total</b>		

**Note:** Please avoid cutting / over writing, using correction fluid while filling in this Tender Schedule.

Authorized Signatures (of the Bidder): \_\_\_\_\_

Official Seal of the Company: \_\_\_\_\_

**MANDATORY REQUIREMENTS  
AFFIDAVIT & CHECK LIST**

**TENDER REFERENCE NO:23010329**

1	<b>We are participating as:</b> ( <u>Tick</u> where applicable ) Manufacturer / Producer / Authorized Distributor / or Maintenance WorkShop/Maintenance Companies/ None of All.	Our Principals are M/ s:  [Note: Please attach Copy as applicable]
2	We are registered with following Authorities and our <b>Registration Numbers are:</b>  _____	<b>GST</b> : _____ <b>NTN</b> : _____ <b>ISO</b> : _____ <b>PSQCA</b> : _____ <b>OTHERS:</b> _____
3	We have attached: <b>Note:</b> [Don't write any amount in Earnest Money's column, if it is Single Stage Two Envelop Bid]	Tender Fee (Rs) : _____ [In Tech. Prop] * Earnest Money: _____ [In Finance. Prop] ** [Please <b>Do Not write Amount</b> here]
	* P.O / CR. No _____ Drawn on Bank: _____ Branch: _____ ** P.O / CR. No _____ Drawn on Bank: _____ Branch: _____	
4	Offered item will be from Fresh Stock and Minimum Expiry shall be (1) One Years.	
5	Our offered item(s) contains Warranty / Guarantee.	No / Yes _____ Years / Months (By Manufac.)
6	<b>Product Specific "MANDATORY" Requirements</b> <b>Size:</b> _____ <b>Color:</b> _____ <b>Brand Equivalent To:</b> _____ We are submitting Quality Samples Qty ___ ea along with our Technical bid.	
7	We shall make deliveries free of all charges, and as per schedule given in tender / Purchase Order.	
8	We are quoting <b>JUST ONE RATE</b> (inclusive of all taxes, mentioned separately) that are firm & final in all respects, and shall be valid for 180 <u>days</u> or extendable countable from the date of tender opening.	
9	We have attached (duly signed and affixed sealed) <b>Integrity Pact</b> on our letter head. The same shall be submitted by us (along with <b>Contract Agreement</b> ) on Stamp Paper if tender is awarded to us.	
10	We are agreed for Payment terms <u>Net Thirty Days</u> (NTD), and Income Tax deduction at source.	
11	We understand that the required quantities may be increased / decreased by 15 %.	
12	I / We do hereby affirm that: I / we have read and understood the terms and conditions of the tender as mentioned above & agreed that our bid is in line with the terms and conditions of this tender. Whatever is written above is true to the best of my knowledge and belief. I / we are fully aware that my / our bid may be rejected if; at any time, any of the entry is found wrong / false. This tender is filled in; the signature & affixing the company's seal on all pages are by me.	

Name : \_\_\_\_\_ Designation \* : \_\_\_\_\_

Address: \_\_\_\_\_

Cell No: \_\_\_\_\_ E-Mail : \_\_\_\_\_

Tel No : \_\_\_\_\_ Fax No: \_\_\_\_\_

Authorized Signature (Bidder): \_\_\_\_\_ Company's Seal : \_\_\_\_\_

\* **Note:** Please specify whether you are signing as:

- : Sole Proprietor or Attorney (if Proprietorship)
- : Active Partner or Attorney (if Registered under Partnership Act)
- : Secretary / Director / Manager (if Registered under Company's Ordinance)

**(To be submitted on Company's Letterhead))**

General Manager Procurement  
Procurement & Logistics Department  
Pakistan International Airlines.  
Karachi

**Subject: Undertaking to Execute Contract**

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply of

\_\_\_\_\_ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and understood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.

That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me.

That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period.

That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

**Bidders Signature:** -----

**Name in full:** -----

**Designation:** -----

**Address:** -----

**Phone/Fax No:** -----

**CNIC:** -----

**Seal :** -----

**Date:** -----/-----/2023

## INTEGRITY PACT / DISCLOSURE CLAUSE

**(To be submitted on Company's Letterhead)**

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works \_\_\_\_\_ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

**(End)**

# TORs for the repairing of Air-conditioning system of Catering Hi-Lifter Quantity-05 at Karachi Airport

## Details of Air-conditioning Unit:

Manufacturer: Thermo King Corporation  
 Manufacturing Year: 2004  
 Ac Unit Serial No: 5001035838  
 Ac Unit Model No: UTS S-3+S-3 EL

## PARTICULAR DETAIL

S.No.	Particulars	Details
1	AC Unit.	Repairing / Overhauling of existing AC engine. Repairing / replacement of existing complete AC system. Repairing / replacement of all existing electrical safety gadgets and wirings.  (OR)  Installation of another complete AC system of -10°C temperature with dual operation such as engine drive and direct standby electric operation with 220 VAC.
2	Warranty	One year.

**Note:** Inspection of catering hi-lifter may be carried out from Monday to Friday between 0900-1700 Hrs.



OIC CONCERN SHOP OIC ELECT SHOP





MGR MAINT KHI



**IRFAN ALI MEMOR**  
 Manager Planning & Time Stations  
 Technical Ground Support  
 TGS-PIAC - JIAP - Karachi



**Dy. GM TGS**  
 Imran Ahmad Syed  
 Technical Ground Support  
 Pakistan International Airlines



**AGNA A. SAMI**  
 General Manager  
 Technical Ground Support  
 Pakistan International Airlines

20/10/23



## Technical bids evaluation criteria

Total Marks: 30  
Qualifying Marks: 15

Mandatory Requirement:					
S.No.	Particulars	Vendor Response			
		Comply / Not Comply			
1	NTN/ GST registration with active status.				
2	Availability of workshop and trained manpower facility.				
General Requirement:					
S.No.	Particulars	Marks	Vendor Response		Marks Obtained
			Comply	Not comply	
1	More than 10 year's relevant experience.	10			
	More than 05 years relevant experience.	05			
2	Installation of genuine OEM parts with one year warranty.	10			
	Installation of replacement parts with one year warranty.	05			
3	Completion of task within one month.	10			
	Completion of task within max two month.	05			


**Note:**

Bids having noncompliance of mandatory requirements will not be evaluated.

Delay in completion of task will be charged as per corporation rules.

Final bids will be evaluated on the basis of <sup>10%</sup> 40% technical and <sup>10%</sup> 60% financial weightage.


  
**OIC CONCERN SHOP**

  
**OIC ELECT SHOP**

  
**MGR MAINT KHI**  
**NASIR KHAN**  
Assistant Manager Maintenance  
Technical Ground Support  
JAP - JAP - Karachi

  
**Manager Planning**  
IRFAN  
Manager Planning & Logistics  
Technical Ground Support  
TGS - PIAC - JIAF - Karachi  
20/01/23

  
**Dy. GM TGS**  
Imran Ahmed Shah  
Dy. General Manager  
Technical Ground Support  
Pakistan International Airlines  
20/01/23

  
**GM TGS**  
**AGHA A. SAMI**  
General Manager  
Technical Ground Support  
Pakistan International Airlines  
20/01/23