

Pakistan International Airlines

Purchases Flight Kitchen Section, 1st Floor, Supply Chain Management [old P&L] Department Building,
[PIACL], Head Office Karachi Airport-75200 Pakistan.
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Tender No. FSD-22010243

Dated. 8th November, 2022

Tender Cost. PK Rs 8,000.00 [for local bidders]

Printable at paper size. A4 page

Invitation of Tenders and Instructions to Bidders - [Must Read Carefully]

M/s. _____

Sub : Annual – CUTLERY PACK 4x1 Crystal Transparent [Rotable]

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

SUBMISSION OF TENDER

1. You are required to send your sealed tenders on “Single Stage Two Envelope Basis” addressed to D.G.M Purchases Commercial, Supply Chain Management, 1st Floor SCM Department Building, PIACL Head Office, JIAP Karachi-75200 by **30-11-2022**.
2. The tenders may be dropped in the tender box marked as “Tender Box Commercial Purchases” placed at the entrance / stairs of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date.
3. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above.
4. Tenders will be opened at 11:00 hours, the same day in the presence of bidders. [optional]
5. Both technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.
 - a) Tenders must be in two separate sealed envelopes;
 - ✓ [Technical Proposal] → with Tender Reference Number & Supplier Name.
 - ✓ [Financial Proposal] → with Tender Reference Number & Supplier Name.
 - b) Note: All foreign bidders must mention Tender Ref No, date of opening & item description on their OUTER courier envelope. [strict compliance]
6. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays.
7. The decision of General Manager [Procurement] in all terms & conditions respect shall be final and binding.

EARNEST MONEY [for local bidders only]

The Financial Proposal should be accompanied with a Pay Order [issued by any scheduled bank] amounting **Rs 50,000.00** and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES CORPORATION LIMITED as interest free Earnest Money [Refundable] only with Financial Proposal. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT - [for local bidders & optional for foreign bidders]

Successful bidders, upon award of Contract / Purchase Order an additional amount of **PKR 90,000.00** [will be called if required] as interest free Security deposit in shape of Pay Order or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], Bank Guarantee remain be valid 03-months after expiry of the Contract. [for foreign bidders PIA may call some amounting US\$ 800.00 as Security Money by new participants upon evaluated 1st lowest bidder (if required)]

PREPARATION OF TENDER

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

FINANCIAL Proposal - [having following documents].

1. Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.
2. Earnest Money amounting **Rs 50,000.00** of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money [Refundable/Interest Free] - *On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount* - for Local Bidders only

TECHNICAL Proposal - [having following documents].

1. Tender Fees Pay Order of Rs 8,000.00 [Non Refundable] - *On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount* - for Local Bidders only
2. Quality samples [05 Pieces] – [Non-Returnable]
3. Technical Proposal of item & Company profile.
4. Copy of GST & NTN Certificate - [for local bidders only]
5. **Tender Schedule “B”, “C” & Specifications**, must be attached with Technical Proposal.
6. Manufacturers or Authorized Distributor, [with Authorization Certification from Manufacturer] / importers can only participate.
7. Samples must be without stamp & without vendor name, only temporary sticker for identification is allowed.
8. Reputable Laboratory Report or PCSIR or Equivalent of Virgin Food Grade Material to be attached with Technical Proposal & Items technical literature etc
9. Technical Proposal [Certificates & Distribution Letters only] should be submitted in 02-two sets, inserted in Technical Proposal Envelope. [One for Technical Evaluation & One for file record]. Mandatory

All information about the material proposed to be supplied must be given as required in the schedule to tender - The tender will not be considered if complete information required is not given therein - Particular attention must be paid to delivery time - Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen through Foreign / Local Receipt Section Supply Chain Management [old P&L] Department Building PIA Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. [Extendable in line with PPRA Rules]
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.
- h) Hand written bid (RATES) via Pen / Marker / Pointer etc will not be acceptable. Only TYPED BID / TYPED UNIT RATES will be accepted. Alternatively Transparent TAPE should be pasted over WRITTEN RATES. Non-Compliance of above may result in REJECTION OF YOUR BIDS.

ACCEPTANCE OF TENDER

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

- Note. All Foreign Bidders must sent their samples / tender envelopes on DDP [Delivery Duty Paid this is only for Tender Samples / Envelopes] basis. Outer Courier Envelope must be with cross Tender Reference Number/ Item Description.

Yours truly,
for and on behalf of **Pakistan International Airlines**

DGM Purchases Commercial

Encl:

1. Tender Schedule "A" , "B" & "C" complete form.
2. Undertaking [If attached with tender]

Note Prescribed Tenders form for the subject item may be directly downloaded from <http://web.piac.com.pk/> or www.ppra.org.pk websites.
<https://www.piac.com.pk/corporate/sales-procurement/tenders>

Tender Schedule "A"

 Ref No. **FSD-22010243** [enclose in Financial Envelope only]

Particulars of Item	Unit	Quantity Required	Unit Rate PKR	GST [if Applicable]	Total Value Rs.
CUTLERY PACK 4x1 Crystal <i>As per specification below</i>	No	70,000 ZRT		XXXXXX	
		30,000 GST			
Total Quantity		100,000 TTL			
Total Value in figures/words →					
				Total Contract Value Rs →	
				Earnest Money Amount Rs →	
				50,000.00	

Note.

- All participant must quote one rates. Rates must be inclusive of all Govt. Taxes but GST shall be mentioned separately [if applicable] - GST [if applicable] will be paid on items where applicable with the distribution of quantities 70% International Flights & 30% Domestic Flights.
- Production / delivery capability must not be less than 7,000 Packs of 4x1 per month. Upon non-compliance, Late Delivery Charges will be applied at 02 to 05% per of each shipment & will be increased / multiplied on time bar or item may be arranged from other source on supplier's RISK & EXPENSE [Risk Purchase from any other source] or black listing of supplier.
- After receiving of P.O bidder must submit additional amount [as mentioned above] as Security Deposit within fifteen [15] working days. [for local bidders if required].
- Delivery required in Four [04] equal installments with the gap of 60 days / as required.
- First delivery required within 15 days after P.O received or as agreed [both mutual understanding basis].
- Bidders are required to offer one rate despite offering more than one proposal / sample. In case of more than one financial offer / rate, bidders must submit separate Technical & Financial Proposals [with tender fee & Earnest Money for local bidders].

I / We hereby confirm having read and understood the terms and conditions of the tender and I / we expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

Must fill all mentioned fields

Bidder's Signature _____ **Bidder's Name** _____
Designation _____
Address _____

Tel No. _____ **Fax No.** _____
Contact Person _____
Cell No. _____
Valid Email _____
GST No. _____
NTN NO. _____
SEAL _____

Specification → CUTLERY PACK 4x1 Crystal [Transparent]

Cutlery Pack 4x1 Disposable “Transparent Plastic” for EY+

- 01. Rice Spoon → Weight → 10.48 Grams Length → 06.75” **Inches** [± 5%]
- 02. Fork Table → Weight → 10.62 Grams Length → 07.00” **Inches** [± 5%]
- 03. Knife Table → Weight → 10.63 Grams Length → 07.50” **Inches** [± 5%]
- 04. Tea Spoon → Weight → 04.82 Grams Length → 05.00” **Inches** [± 5%]
Weight → 36.55 Grams [Total Weight]

Plastic Cutlery → Food Grade Virgin Polystyrene Plastic Transparent with Certifications.

- 05. Edges → Edges must not be sharp with properly smoothen finished.
 - 06. Labeling → PIA Logo embossed on each piece of each item.
 - 07. Color → Transparent Plastic
 - 08. Material → Food Grade Polystyrene Virgin Material
 - 09. Packing → Uniform packing of polythene contains 200 pieces & then packed 1,000 piece of each item separately packed in strong trade-worthy card board box suitable for 4/5 time loading/off-loading / transportation to PIA Domestic/International Network.
 - 10. Delivery → Free delivery at PIA Flight Kitchen through Foreign / Local Receipt Section, P&L, PIAC Head Office Karachi Airport.
 - 11. Food Law / Regulatory Compliance / Certifications → Food Grade Certificate of Raw Material / Finished Goods issued by PSQCA/ PCSIR / Equivalent Lab Certified. **[Certificates must be enclose with Technical Proposal]**
 - 12. Who can supply → Manufacturer / Authorized Distributor of Manufacturer / Importer only participates in tender with proper documents to prove identity.
01. PIA Team can visit the supplier site at any stage. (If required)

• **Each box marked with followings [at the time of delivery];**

	For Zero Rated PO	For with GST PO
• PIA Part No.	FSD-5128A [Zero Rated Qty]	FSD-5128A [with GST Qty]
• Item Description
• PO No & date
• Quantity
• Supplied by M/s.



Great People to Fly With

Tender Schedule "B"
Tender No. FSD-22010243

Mandatory Requirement [must attach with Technical Proposal]	YES / NO
CUTLERY PACK 4x1 Crystal [Rotable] Specification given above	
Participant must be Manufacturer or Authorized Distributor of Manufacturer / Importer can participate.	
Participant must be registered with Sales Tax Authorities. Please attach copy of GST Registration Certificate indicating current "ACTIVE" status otherwise stand "REJECTED" ab-initio.	
Quality samples Qty: 05 Pieces must be submitted [non-returnable]	
Delivery must be made at PIA Flight Kitchen through Local / Foreign Receipt Section PIA P&L Building, PIACL Head Office Karachi Airport, as per delivery schedule given in PO.	
2% Earnest Money [Pay Order] submitted along with the Financial Proposal	

Tender Terms & Conditions

1. If any stage documents provided by bidder found tempered /bogus 2%deposited E/Money will be forfeited.
2. All participants are required to quote rates inclusive of all Govt: Taxes & GST separately. [for local bidders]
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & warrantee must be provided. [if applicable]
5. Payment TERMS NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. [for local bidders]
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. All foreign vendors must send their sealed quotation via courier service, with *cross reference Tender No.* directly to General Manager [Procurement], Supply Chain Management, 1st Floor [old P&L Department] Building PIACL Head Office J.I.A.P Karachi Airport – 75200, in case of postal delay PIA will not be responsible.
11. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee. Item found below PIA standard shall be rejected & not entertained.
12. It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities. [for local bidders]
13. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
14. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill of bidder [as per rules].
15. Tender quantity will be split in 30% & 70% ratio, Zero Rated 70% quantity will be utilized on International Flights which is GST Exempted vides Sales Tax Act 1990 Sec-4[b].
16. PIA has right to visit the bidder's manufacturing site [if required].
17. During the course of normal supplies or at tendering stage/process, PIACL reserves the right for laboratory testing of supplies / samples for reputable independent source at the expense of supplier.
18. Technically successful bidders will be informed their results & Financial Opening date.
19. Packing must be industrial standard of Card Board Box level & packages must be suitable for four to five times [loading off-loading] / transportation to PIA Network.
20. If you have any query you can contact without any hesitation to concerned Procurement Officer email zameer.hussain@piac.aero +92-21-99045131

Must Attach with Technical Proposal
Physical / Measurement / details of Samples
Offer

<u>Fields</u>	<u>Remarks in detail</u> must be filled by bidder
Rice Spoon size & weight	
Fork Table size & weight	
Knife Table size & weight	
Tea Spoon size & weight	
Color	
Material	
Logo	
Raw Material Brand	
Packing	
Production Capability	
1 st Delivery (Qty & Time)	
Food Grade Certification	
Manufacturer / Distributor / Imported	

DETAILS OF DOCUMENTS attached with Technical Proposal & Financial Proposal
[bidder can attached extra sheet if required, mention each & every document]

How to fill this: Kindly write complete details of documents submitted along with Financial Proposal.

- Note** : back side of pay order for tender fee & Earnest money must be marked/written with following details
- 1, Tender Ref No. & date, Party / vendor name, NTN & GST No must be mentioned on back side of Pay Order.
 - 2, for tender fee [in technical proposal – ENVELOPE]
 - 3, for earnest money [in financial proposal – ENVELOPE]

Remarks / any other information regarding product

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Instructions for Foreign Bidders

Foreign bidders are exempted from Earnest money and Tender fee.

1. INCO TERM: CFR KARACHI [SCM BUILDING PREMISES].
2. The quote must specify delivery time after placement of the Purchase Order.
3. Payment terms will be NET THIRTY DAYS [NTD]. Bids through e-mail shall not be entertained.

[RUPEE ONE HUNDRED NON-JUDICIAL STAMP PAPER]

[Enclose with technical proposal]

General Manager [Procurement]

Supply Chain Management

1st Floor Supply Chain Management [old P&L] Department, Building,
Pakistan International Airlines Corporation Limited
Head Office J.I.A.P Karachi Airport 75200 Pakistan.

Subject: UNDERTAKING TO EXECUTE CONTRACT

Dear Sir,

1. We / I, the undersigned bidders do here by confirm, agree and undertake to do following in the event our / my tender for _____, is approved and accepted:-
2. That we / I will enter into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledged and which has been studied and understood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so.
3. That all expenses in connection with the preparation and execution of the contract including stamp duty will be borned by us / me.
4. That we / I shall deposit with PIA the amount of Security as specified in the contract which shall continue to be held by PIA until three months after expiry of the contract period.
5. That in event of our / my failure to execute the formal contract within the period of Seven days specified by PIA the Earnest Money/Security Deposit held by PIA shall stand forfeited and we / I shall not question the same.

Bidder's Signature _____

Name in Full _____

Designation _____

Cell No: _____

Email: _____

Address: _____

Phone No _____

Fax No _____

N.I.C. # _____

Seal _____

Dated _____