

REF: GMCM/Pre-Qualification (MROs)/01/2021

M/S \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

SUB: Pre-qualification of MROs for Redelivery Checks (C1, C2 or higher Checks) of Leased A320-200 Aircraft.

Dear Sir/ Madam,

We are pleased to invite your sealed tenders for the item/ services mentioned above. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / services are given below;

**A) SUBMISSION OF TENDER**

1. You are required to send your tenders addressed to General Manager Contract Management, PIA Supply Chain Management, JIAP Karachi latest by **24-02-2021 (1030Hrs PST)**. The tenders may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIACL Supply Chain Management Building latest by **10:30** hours (PST) on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Contract Management, which must reach before the closing date and time mentioned above. **Tenders will be opened at 11:00 hours (PST)** the same day in the presence of tenderers.

2. Proposals received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of GM Contract Management in this respect shall be final and binding.

**3. Bidders are required to submit a Pay Order of Rs. 6000/- (Non-Refundable) as tender fees along with Technical Proposal (Local Bidders).**

Tenders / Proposals received shall be evaluated in accordance with the given criteria/ requirements.

Mention clearly Tender Reference on **TOP RIGHT CORNER OF PROPERLY SEALED ENVELOPE, BEARING COMPANY'S STAMP**

**B) Duration of Pre-Qualification**

Pre-Qualification period shall be for Three (03) years

Yours truly,

**IftikharM.Usmani**  
**GM Contract Management**  
**Supply Chain Management**  
**PIA Head Office, Karachi.**  
**Ph: 021 9904 3081, 9904 4101**  
**Email: gm.cm@piac.aero,**  
**contract.administration@piac.aero**

# PRE-QUALIFICATION DOCUMENTS

## FOR

Redelivery Checks of A320-200 Leased Aircraft

### Bidding Documents

#### 1. Scope of Bid

Pakistan International Airline (PIA) invites “sealed bids” from interested parties for Pre-qualification of MROs for Redelivery Checks (C1, C2 or higher Checks) of Leased A320-200 Aircraft.

The required services will include Base Checks including all lesser Checks with incorporation of some Applicable ADs issued by EASA, FAA & the Aviation Authority of the state of design for A320-200.

#### 2. Parties qualified to apply (Mandatory Requirements) for Bidding

S/N	PRE-QUALIFICATION	Unit	Kindly Fill	
1.	Must have capability to perform:			
	i)	Base Maintenance Checks on A320-200 under EASA Part 145 Approval	YES / NO	
	ii)	Capability to perform ADs issued by EASA & FAA on A320-200	YES / NO	
2.	PMA Parts are not allowed	Agreed /Not Agreed		
3.	DER Repairs are not allowed	Agreed /Not Agreed		
4.	Proposal must be non-exclusive	Agreed /Not Agreed		

**Note: The above table MUST be duly filled and all answers must be in Yes/Agreed to consider the Offer.**

#### 3. Evaluation of Bids

In order to ensure that pre-qualification process is conducted in fair and transparent and efficient manner, following Evaluation Criteria will be followed:

**Note: Proposal must contain the evaluation criteria table duly filled with offer mentioned against each field to consider the proposal. Column “Bidder’s Offer” must be filled without any condition.**

#### 4. Evaluation Criteria for Bidding

Following Criteria will be used for Evaluation:

S/N	Criteria	Units	Weightage	Bidder’s Offer	
1.	Number of years in MRO Business	In Numbers	8		
2.	Number of years being EASA 145 Approval holder	In Numbers	8		
3.	Number of heavy maintenance & Structural Inspection checks performed (i.e. C, 6 Yearly & 12 Yearly Checks)	In Numbers	8		
4.	Number of A320-200 Aircraft Redelivery Checks performed in last three years (10 Redelivery Checks will get full marks)	In Numbers	10		
5.	Number of maintenance slots available to accommodate PIA Redelivery checks during January to December 2021. (Max 8 slots required)	In Numbers	12		
6.	Complete repainting activities performed in last three years (10 activities will get full marks)	In Numbers	8		
7.	Turn Around Time (TAT) to perform Standard Base Check	C1	Calendar days	6	
		C2	Calendar days	6	
		C1 + C2	Calendar days	6	
8.	Compensation in case of extension in TAT	USD Per day	8		
9.	Warranty offer (whichever occurs later)				
	a) In Terms of Days	Calendar Days	5		
	b) In Terms of Flight Hours	Flight Hours	5		
10.	Support for two customer on-site representatives during Base Check: > Transportation > Boarding & Lodging > Office with telephone, internet, printer facility > Food & other amenities	Agreed / Not agreed	5		
11.	Any over and above work necessary for the continued airworthiness of the aircraft shall be performed by MRO on PIACL request.	Agreed / Not agreed	5		
<b>Total</b>			<b>100</b>		

- Marks will be calculated as per following formula:  
Obtained Marks (A) = (Bidder's offer /Best Offer) x weightage
- For TAT Marks will be calculated as per following formula:  
Obtained Marks (A) = (Best Offer /Bidder's offer) x weightage

**Note:**

- 1- Bidders with 70% or more marks in Evaluation will be considered as Qualified Proposals.**
- 2- Proposals will not be considered if Table 2 & 4 are not duly filled.**
- 3- Financial Proposals are not required at this stage and shall be called from the pre-qualified bidders at second phase.**