

HIRING OF GROUND FEEDING SERVICES
FOR PROVIDING MEAL SERVICE TO PIA TRANSIT & DELAYED
FLIGHTPASSENGERS AT ISTANBUL.

INSTRUCTIONS TO BIDDERS

Pakistan International Airlines Corporation hereby invites sealed bids from eligible service providers for provision of Ground Feeding Services for its transit & delayed flight passengers at IST Airport.

Tender documents and RFP can be accessed on following websites.

<https://www.piac.com.pk/corporate/sales-procurement/tenders> and www.ppra.org.pk

Bidders are required to submit their sealed bids on or before **01st June, 2023 till 1100 Hrs (LT)** at below contact.

Irshad A. Khan Sherwani
Station Manager
Pakistan International Airline, Istanbul-Turkey
Whatsapp # +92 345 215521
Turkey cell # 05431647775
istkkpk@piac.aero

Bids will be opened on the same day at **11:30 Hrs (LT)** in presence of all participating **service providers** who wish to attend.

PIACL reserves the right to reject or cancel one or all Tenders.

TERMS AND CONDITIONS

This contract will be for three years, with **60 days** Exit Clause.

Tender Opening will be based on “Single Stage Two Envelopes Bidding Procedure”. Accordingly, interested Parties are requested to submit a Single Package containing two separate envelopes titled as “**Technical Proposal**” and “**Financial Proposal**”. The “Technical Proposal” shall have all details of Offer without Rates while “Financial Proposal” shall contain Rates only.

Initially, only the envelope marked as “**Technical Proposal**” will be opened and Technical Evaluation/Site Inspection will be carried out thereafter.

After technical evaluation, the “**Financial Proposal**” will be opened publicly at a time and date that will be communicated through email or phone to the technically qualified parties well in time.

The “Financial Proposal” of Services Providers found technically non-qualified will be returned Un-opened to the respective Service Providers.

- Please note that quoted rates must be firm and final in all respect.
- Payment terms would be (NTD) net thirty days.
- Participant is required to quote rates inclusive all taxes.
- The party shall ensure to supply 150 to 400 breakfast or meal in time with the best hygiene standards.
- Qualified, trained and well behaved staff at service.

PIA will be at liberty to revise the requirement or the whole tender proceedings at any stage.

No tender will be entertained after expiry of the aforesaid date & time. PIA will not be responsible for postal delays or any other reason.

PIA reserves the right to reject any tender in part or full after assigning a reason, however PIA will not be required to justify the grounds of rejection.

Terms of Reference (TOR)

1. Having airport authority license for running of restaurant/food outlet at Airport.
2. Currently serving Airlines
3. The party shall ensure to supply in time with the best hygiene standards.
4. Qualified, trained and well behaved staff at service.

Technical Evaluation Criteria

Total Marks	50
Passing Marks	30
Obtained Marks	

S#	Contents	Total Marks	Marks Obtained
1	Experience of the Firm	10	Max. 10
	More than 10 years of experience	10	
	More than 06 years of experience but less than 10 years	07	
	Less than 06 years' experience but more than 03years	04	
2	Infrastructure / Equipment Availability	16	Max. 16
	Skilled staff	04	
	Meal presentation / Serving	04	
	Meal Serving at least 300 within 2 hrs notice period	04	
	Breakfast & Refreshment within 1:30 hours	04	
3	Food Certifications	10	Max.10
	HACCP Certificate	05	
	Any other food certification from federal or provincial Govt.	03	
	ISO 9001 Certification	02	
4	Production infrastructure with full Equipment	06	Max. 06
	Cold Kitchen	03	
	Cold Bakery	03	
5	Existing Clientele	08	Max.08
	Currently serving any airline	04	
	Serving within airport terminal	04	

Restaurant Name:

Signature & Stamp:

Financial Quotations

Meals	Description	Rates
Breakfast		
Refreshment		
Lunch		
Dinner		

Single items

Items	Rates
Water	
Cold drink	
Biscuit	
Cake Piece	
Tea / Coffee	

Sign-----

Name-----

Stamp-----

Service Provider Details

Restaurant Name _____

Address: _____

NTN # _____ TAX # _____

Bank Name: _____

Bank Branch/Code: _____ Bank Account # _____

Food Authority Certificate # _____

Contact Person Name / Designation: _____

Off. Tel. Number: _____ Cell Number: _____

Restaurant Email Address: _____

Restaurant Website URL: _____

01 year duly attested Bank statement.