

PIA**Pakistan International Airlines**Supply Chain Management
Commercial Purchases Section

Tel: 99043304

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REF: PC-19011171

Dated: 16-07-2019

Tender Cost: PKR 6,000

INVITATION TO TENDERS AND INSTRUCTIONS TO BIDDERSM/S _____

_____Subject: **Tender Document for the Procurement of Anti-Virus Licenses.**

Dear Sirs,

We are pleased to invite your sealed tenders for the subject tender. The terms & conditions of the tender / supplies are given below:-

A) SUBMISSION OF TENDER

1. You are required to send your sealed tenders In “**Single Stage Two Envelope**” Basis addressed to General Manager Procurement, PIA Supply Chain Management Building JIAP Karachi by **05-08-2019**. The tenders may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIA Supply Chain Management Building latest by **10:30 hours** on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Procurement, which must reach before the closing date and time mentioned above. Tenders will be opened at **11:00 hours** the same day in the presence of tenderers.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of General Manager Commercial Purchase and Contract in this respect shall be final and binding.

EARNEST MONEY

The Tender should be accompanied by a **2%** (two) of the tendered value having been deposited in terms of a Pay Order payable at Karachi in lieu thereof in the name of **M/S PAKISTAN INTERNATIONAL AIRLINES** as interest free Earnest Money (Refundable) in Financial Proposals. Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT

- A)** The successful tenderers upon award of Contract / Purchase Order will be required to furnish in the amount equivalent to 5% of total tender value as interest free Security deposit in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above. 1% of the total awarded value in form of warranty Performance will be hold till the Completion of warranty as Described in Purchase Order and will be released after expiry of such warranty.

PREPARATION OF TENDER

Tender will be opened on “**Single Stage two envelopes**” basis. All bidders must submit **two sealed envelopes** “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples by PIA Management. Evaluation report uploaded on PPRA/PIA website.

Financial Proposal having following documents.

- a) The Schedule duly filled in, signed and sealed.
- b) Pay Order for Earnest Money 2%(Refundable).

Technical Proposal having following documents.

- a) Tender Fees Pay Order of RS. 6,000 (NOT REFUNDABLE)
- b) Company profile, Copy of GST & NTN certificate and technical literature.

The outer cover of envelopes should bear address of the General Manager Procurement, PIA Supply Chain Management, JIAP Karachi – Pakistan, Tender reference number, opening date and company name.

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein.

Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.

- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) The Tenderers must indicate whether its firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both **in words and figures** in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) Quotation must be written on PIA prescribed form otherwise Bids will not be entertained.

ACCEPTANCE OF TENDER

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening with assigning reason.

Yours truly,

For: Pakistan International Airlines

DGM- (Purchases Commercial)

Encl:

- 1. Tender Schedule-A
- 2. Terms & Conditions

Notes : 1- Prescribed Tenders form for the subject item may be directly downloaded from PIAC / PPRA website.

Tender Schedule-A- (PC-1901171)

Endpoint Security (Anti-virus) Licenses 32,00 for Servers and Workstations

Mandatory Requirements

S. No.	Description	Documents
1	Company must be OEM or OEM certified partner / or Authorized Distributor of OEM for the product or authorized distributor of certified partner.	Partnership Certificate
2	GST, and NTN registration certificate	Relevant certificate
3	Company must have geographical presence in at least Karachi or Lahore or Islamabad and technical support must be available during office hours in all three stations.	Office addresses
4	Quote the Unit Rate and GST(if applicable) SEPARATELY	Tender Document
5	Must not be black Listed / Debarred by PIA or its subsidiaries	Records/Affidavit
6	Must be Active Tax Payer according to e.fbr.gov.pk	Online verification/ Printout to be attached
7	Similar solution deployed (Must have deployment & post deployment support experience of minimum 03 enterprise customers of comparable size in Pakistan)	Attach documentary evidence.
8	The project team lead assigned to oversee project must be product certified and must have deployment experience of 3 years.	Attach documentary evidence.
9	Product training of 3 full days for up to 5 IT personnel at Vendors site in the First month of Implementation.	Tentative Training Plan
10	02 sets of product media in a compatible format comprising Product manual to be provided.	

Technical Specifications

1. Product must have Centralized management server that includes centralized installation/update/deletion of antivirus protection software, setting, administration, viewing reports and statistical information on software operation.
2. Suggested solution must include inbuilt Web console for the management of the endpoints that does not require any additional installation
3. Solution must have protection against ransomware and advance malware.
4. Endpoint product must have Network attack protection, behavior-based protection and remediation technology.
5. The proposed solution must have Dynamic Machine Learning capability used for both on premise detection and as a part of the threat analysis process powering multiple security layers within the solution

6. Endpoint product must have Endpoint controls including Real Time Scan, Application level control, Vulnerability monitor, Device control, Web control, and Exploit protection
7. Product must have support for smart phones and tablets.
8. Product must support for scalability, embedded Endpoint Detection & Response (EDR) functionality within the antivirus agent.
9. Product must have capability to report software and hardware inventory of endpoints (servers and workstations).
10. Suggested solution must support protection to the latest Operating Systems versions across all platforms (Windows, Linux, Mac OS, iOS, Android)
11. Windows Antimalware Scan Interface (AMSI) integration.
12. The product must have capability to upgrade the known OS and third-party softwares installed on client systems.
13. Vendor must provide support during installation and implementation per scope of work mutually agreed.

Financial Evaluation

S. No.	Description	Quantity	Per License Cost, PKR	GST, PKR	Cost of Total QTY (with GST), PKR
1	Endpoint Security (Anti-virus) Licenses for Servers (Qty. 100) and Workstations (Qty. 3100)	3200			

Terms and Conditions

1. Tenders will be called on **Single Stage Two Envelope** basis.
2. Company must be OEM or OEM certified partner / or Authorized Distributor of OEM for the product or authorized distributor of certified partner.
3. All local bidders are required to submit 2% of total bid value in Financial Proposal as Earnest Money in shape of pay order.
4. **Bidders are required to submit a pay order of Rs. 6,000 (non-refundable) with Technical Proposal as Tender Documents fee.**
5. All participants are required to mention all taxes & GST separately.
6. Payment term net thirty days.
7. All participants must quote one rate and best delivery period.
8. Quotation must be valid for 120 days (Extendable).
9. Guarantee & Warrantee must be provided.
10. Please note that quoted rates must be firmed and final in all respect.
11. Item found below PIA Standard shall be rejected / returned.
12. PIA may reserve the right to increase or Decrease or cancel the requirement of any or Complete tender with assigning proper reason.

TENDERER'S SIGNATURE _____ Name _____

Tel / Cell No. _____ Email _____

GST No. _____ NTN NO. _____

SEAL _____