

**Pakistan International Airlines**  
Contract Management SCM Department  
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Tender Ref#: GMCM/APU/INV/2023/01

Dated: 22- 02-2023

**Tender Fee (Non-refundable):**  
**PKR 15,000 (For local Bidders)**  
**USD 500 (For foreign Bidders)**

**INVITATION TO TENDERS**

**(Instructions to Bidders Must Read Carefully)**

M/s. \_\_\_\_\_

Subject: **Sale of B747/A310/B737 APU's**

PIACL is pleased to invite the sealed tenders for GTCP 660-4, GTCP 331-250 and GTCP85-129 APU's in the attached Annex A on 'As is Where is' basis. Bidders must submit their offers as mentioned on Annex A. The offers must be made on the prescribed form (Annex B).

Bidding Tender TORs can also be accessed on following link:

[www.piac.com.pk/corporate/sales-procurement/tenders](http://www.piac.com.pk/corporate/sales-procurement/tenders)

Prospective bidders may contact at [dce.ebd@piac.aero](mailto:dce.ebd@piac.aero), for additional information if required.

Terms & conditions of the tender are:

**A) PREPARATION OF BIDS**

Bids will be prepared on "Single Stage - Single Envelope" basis. All bidders must submit **one sealed envelope** on or before specified tender opening date/time with following documents:

- The Tender TORs, signed and stamped on all pages
- Tender Schedule (Annex A) duly filled, signed and stamped on every page.
- Banker's Cheque of PKR15,000/- (Non Refundable) for local bidders or swift details of USD 500 (Non Refundable) for Foreign Bidders as Tender Fee.
- Banker's Cheque (from any scheduled bank of Pakistan) of 5% of bid value as Earnest Money (Refundable/Interest Free) from Local bidders (**Foreign Bidders exempted**).

The bid will not be considered if complete information required is not given therein.

Authorized signatures of individual signing the bid and other documents connected with the contract must specify whether signing as:

- Sole Proprietor or his attorney.
- A registered active partner of the firm or his attorney.
- For the firm per procreation.
- As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- The Bidders must indicate whether their firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

**B) RATES AND PRICES**

- The Prices quoted must be net as per accounting unit as shown in the Tender Schedule (Exhibit B) exclusive of all duties / taxes and Government levies as applicable at the time of bidding.
- The Prices mentioned in the bid will be treated as firm till the completion of Contract.
- The Prices must be stated both **in words and figures** in PKR or USD. Additional information, if any, must be linked with entries on the Tender Schedule (Annex A).
- Foreign Bidders must bid in USD only. Local Bidders may bid in PKR as well. However one Bidder must bid in one currency only.
- Offers must be valid for 90 days. However the Bidder(s) may be requested to extend the validity of bids, in case of excusable delay.
- Rates must be written on PIA prescribed form attached as Tender Schedule, Exhibit B, otherwise Bids will not be entertained.
- Addition, deletion, correction, use of white fluid or over writing strictly not allowed otherwise tender may be out rightly rejected.

**C) SUBMISSION OF TENDER**

- You are required to send your sealed bids on “**Single Stage - Single Envelope Basis**” clearly mentioning “**Sale of B747/A310/B737 APUs**” and addressed to **GM Contract Management, Supply Chain Management (Store) Building, PIAC Head Office, JIAP Karachi-75200 by 27th March, 2023**. The bids may also be dropped in the tender box marked as “**Tender Box Disposal Section**” placed at the entrance of the PIA Supply Chain Management (Store) Building at mentioned address, or sent through courier, latest by **10:30 hours 27-03-2023**.
- Bid should be sealed with Scotch Tape, Bidder’s signature and stamp affixed.
- Incomplete, tempered bids will not be considered.
- Bids received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays. The decision of PIACL in this respect shall be final and binding.
- The Bids should be accompanied by a 5% (five percent) of the total bid value having been deposited in terms of a Banker’s Cheque [from any scheduled bank of Pakistan] payable at Karachi in lieu thereof in the name of **M/s PAKISTAN INTERNATIONAL AIRLINES** as interest free **Earnest Money (Refundable)**. Earnest Money in any other shape shall not be accepted. Earnest Money deposited shall not be transferable as earnest money for any other tender. Bids without Earnest Money shall not be considered. **The Earnest Money is not required from Foreign Bidders.**
- Bids will be opened at **14:00 hours** the same day (**27th March, 2023**) at Supply Chain Management (Store) Building. The Bidder(s) or their duly nominated representative(s) may witness the process, if desired so.
- Successful Bidder(s) shall have to execute the Purchase Agreement at the time of 25% Deposit.

**D) BIDS EVALUATION**

- Bids will be evaluated on offered prices.
- If bids are received in both currencies, i.e. PKR and USD, rates will be converted into PKR, at the rate specified by PIA Finance on the date of bid opening, for bid evaluation purpose.

Sign &amp; Seal of Bidder

**E) ACCEPTANCE OF TENDER**

- Successful Bidder(s) will be notified about the same, through email (Notification). They shall have to remit 25% (twenty five percent) Deposit of the bid value within ten (10) business days of Notification, failing which PIACL may cancel/reject their offer(s).
- Remaining 75% amount is to be deposited within thirty (30) business days of Notification, failing which PIACL may cancel/reject their offer(s) and forfeit the 25% Deposit
- If the successful bidder(s) backs out of the bid at any stage, the deposited amount will not be refunded

**PIACL's Right to accept any Proposal and to reject any or All Proposals**

- PIACL reserves the right (without limitation to any other right whatsoever) to accept or reject any offer, or to annul the bidding process and reject all offers at any time prior to contract award without incurring any liability to the affected Bidder(s). PIACL shall communicate the grounds for its rejection of all bids, if requested; but is not required to justify those grounds.
- PIACL also reserves the right (without limitation to any other right whatsoever) to award the consolidated contract in its entirety to a single Bidder or to award it in parts to more than one Bidder without incurring any liability to the affected Bidder(s).
- Extend the date of opening (if deemed necessary).

**F) INSPECTION**

- All available documents related with the tendered inventory will be uploaded on the link. After closing date of the tender, PIACL will not be bound to provide any documents additional to already uploaded
- Physical Inspection, if desired, can be done on or before **24-03-2023**. Only those bidders shall be allowed to **inspect the items** who have deposited the tender fee to PIA.
- For inspection, the bidders should submit three (3) copies of CNIC/Passport of the inspector on or before **17-03-2023**.

**G) Bank Details****Tender Fee of USD 500 to following Account**

Bank: Citibank NA, 111 Wall Street, NY 10043, USA.

Beneficiary: Pakistan International Airlines

Account No: 38136982

Swift Code: CITIUS33.

ABA#: 021000089

Truly yours,  
*for Pakistan International Airlines*

Encl:

1. List of Inventory Annex A
2. Tender Form/Schedule Annex B
3. Purchase agreement Annex C

Sign & Seal of Bidder

**Annex A: List of Inventory**

<u>S/NO</u>	<u>Item</u>	<u>Quantity</u>
<b>1</b>	<b>APU GTCP660-4</b>	<b>6</b>
<b>2</b>	<b>APU GTCP331-250</b>	<b>2</b>
<b>3</b>	<b>APU GTCP85-129</b>	<b>2</b>

Tender No: GMCM/APU/INV/2023/01  
M/s. \_\_\_\_\_

Date: \_\_\_\_\_, 2023  
Tender Schedule Annex B

**Subject: Quotation for the Purchase of Inventory**

Description			
Currency	PKR/USD (Cross out which is not applicable)		
Serial#	Details	Offered Purchase Price	
		In Figures	In Words
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Party Name:

\_\_\_\_\_

\_\_\_\_\_

Address:

\_\_\_\_\_

\_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Email Address: \_\_\_\_\_

Seal & Signature:

\_\_\_\_\_