

Supply Chain Management Department

SCM Deptt (Store) Building Near PLA Head Office Karachi Airport

Tel: +92-21-99044423 /email: khijzpk@piac.aero

Tender Ref # **GMP/AC-PAINT/01/2020**

Dated: January 9th, 2020

INVITATION TO TENDER FOR AIRCRAFT PAINT AND ALLIED ITEMS

M/S _____

SUB: Procurement of Aircraft Exterior Paints & Associated/ Compatible Hardener, Activator, Thinner, Cleaning Solvent, Primer, Clear Coat preferably in Kits.

Dear Valued Vendor(s),

Pakistan International Airlines (PIA) invite sealed tenders on “**Single Stage One Envelope basis**” (Financial Proposals only) from (Boeing, Airbus & ATR approved) Aircraft Paints Manufacturers OR their Authorized Distributors for the procurement of “**Aircraft Exterior Paint & Associated/ Compatible Hardener, Activator, Thinner, Cleaning Solvent, Primer, Clear Coat preferably in Kits**”

1. PRODUCT.

Aircraft Exterior Paints Plus Associated/ Compatible Hardener, Activator, Thinner, Cleaning Solvent, Primer, Clear Coat preferably in Kits required to quote in combination where applicable.

2. PRODUCT SPECIFICATION.

MIL-SPECS /BMS SPECIFICATION/OTHER SPECIFICATICATION confirming required Paint colors.

3. PRODUCT QUALITY AND PERFORMANCE CONFIRMITY.

Paint & associated compatible item’s quality must be as per international standard with durable performance and avoid common paint problems.

4. PRICE /QUANTITY

Price must be fixed for the whole year and no change will be made in any circumstance/stage.

Quantity volumes shown in Tender Schedule A are purely estimates and are subject to change with the induction of new aircrafts and schedule changes and operational requirement. The operational requirement may change $\pm 15\%$.

5. PAYMENT / CREDIT TERMS

Payment Terms will be Net 30 Days as per PIA Policy and period shall be counted from date of invoice submitted to PIA Finance Dept. However vendor can also mention their own terms & conditions in the bidding documents.

6. CURRENCY OF PAYMENT

USD or the other applicable foreign currency may be quoted by bidder.

7. TENDER DOCUMENT AMENDMENT: PIACL prior to bid submission deadline may amend bidding documents, and/or extend deadlines in the tender documents by issuing, and publishing/uploading addendum/corrigendum on PPRA, PIACL website links: www.piac.com.pk & www.ppra.org.pk

8. PRICE

Tender shall be awarded to the lowest cost bidder as per quoted price in each base paint items (Qty Given) and allied compatible Hardener, Activator, Thinner, Cleaning Solvent, Primer, Clear Coat Qty to be mentioned by bidder as per proportional consumption according to the Qty of each Base Paints. Final total price will be preferably in Kits.

9. DURATION OF PURCHASING PAINT ITEMS:

This is annual requirement item and quantity may be increased/reduced as per end user demand as and when requirement basis within twelve calendar months.

Tender Ref: GMP/AC-PAINT/01/2020

Tender Schedule-A

ANNUAL REQUIREMENT AIRCRAFT EXTERIOR PAINTS ITEMS

(Aircraft Exterior Base Paints and Associated compatible of Hardener, Activator, Thinner, Cleaning Solvent, Primer, Clear Coat preferably in Kits)

S#	Nomenclature	PANTONE NUMBER	BAC#	MIL-SPEC/BMS SPECS/OTHER SPECS	Base Paint Qty	Base Paint Price Per Ltr	Compatible Activator		Compatible Hardener		Compatible Thinner		Compatible Cleaning Solvent		Compatible Primer		Compatible Clear Coat		U O M	Price in (Kit) (Currency)	Shelf Life of offered items
							Qty	Price Ltr	Qty	Price Ltr	Qty	Price Ltr	Qty	Price Ltr	Qty	Price Ltr	Qty	Price Ltr			
1	White	Pantone C 0%, M 0%, Y 0%, K 0%	BAC70846	AIMS 04-04-013 & AMS 3095	422														LTR		
2	Warm White	Pantone P C 8-9 U C 0%, M 3%, Y 14%, K 0%	BAC780	AIMS 04-04-013 & AMS 3095	520														LTR		
3	Green	Pantone 349C C91%, M33%, Y100%, K26%	BAC94372	AIMS 04-04-013 & AMS 3095	217														LTR		
4	Brown Golden	Panton 456C C36%, M37%, Y100%, K7%	BAC063559	AIMS 04-04-013 & AMS 3095	70														LTR		
5	Grey	Pantone 4 C C 0%, M 0%, Y 0%, K 30%	BAC707	AIMS 04-04-013 & AMS 3095	548														LTR		

Total Gross Value in currency:

Other Charges if Applicable:

Total Net Value In offered Currency:

Shipment Inco-terms _____ Payment Terms _____ Currency _____ Normal/DG Shipment _____

* Given quantity is on Annual Requirement and may be procured on staggered delivery basis.

* Quantity of Activator/Hardener/Thinner/Cleaning Solvent/Primer/Clear Coat shall be determined by bidder as per proportional Qty to be used with each base paint and final price in Kit (both base paint price & all allied compatible items)

* Vendor/Bidder must mention individual Qty and Price and Kit Qty & Price separately

* Preference will be given to Boeing, Airbus & ATR approved OEMs of Paint Manufacturers or their Authorized Distributors in bidding of paint & allied items

Authorized Signature of (Bidder) _____

Official Seal/Stamp of Company _____

Date: _____

TENDER DOCUMENTS MUST BE FURNISHED AS PER FOLLOWING PATTERN

The Tenders documents of item are invited on single stage One envelope **Financial Proposal only** and contains following documents:-

(a) Duly filled PIA Tender Documents Schedule- A (Price, Brand name/origin/ shelf life of product (where applicable) /Manufacturer and expected date of delivery). Unit price /taxes (if any) /Extended Value both in figures and words should be mentioned and only one Rate/one available Brand is allowed to mention in the tender documents (overwrite/cuts/use of Ink removers is lead to rejection of bid) [Each page should be filled, signed & bearing company's seal].

(b) Rates/brand/Origin/Date of Manufacture of item/shelf life of product & expected date of delivery can also be mention in participating company own letter pad).

(c) If Technical Literature / Brochures of offered Product is/are available then please attached

(d) Testing Report (where required OR applicable).

(e) Authority Letter (In case of Rep participating on behalf of company).

(f) After opening of Financial Proposals all the Technical literature/Approval/Certificates submitted by respective bidders will be forwarded to Central Evaluation Committee of PIA for Evaluation purpose if necessary.

Lowest bidder will be declared only subject to technically qualified by respective committee of PIA.

(g) Evaluation Report shall be uploaded on PIA / PPRA website and will inform to bidder.

Upon any disagreement with evaluation, bidder(s) can submit their grievances to the Central Grievance Committee address of GM Procurement within period of 15 days. (Note: after stipulated days no any grievance will be entertained).

(h) ACCEPTANCE / REJECTION OF TENDER: PIA does not pledge herself to imperatively accept the lowest bid, but reserves the rights to accept or reject any or all bids / quotations as per PPRA rules.

To divide business among more than one supplier or to accept the tenders at rates on lowest individual items; OR To extend the date of opening as per PPRA rules.

(i) Shipment Inco-Terms: as per given stations in schedule.

(j) Inspection of each delivery item will be carry out by PIA Quality Inspection Division at HO Karachi.

k) Payment terms will be: Net 30 Days (NTD)

(l) Bids through e-mail shall not be entertained.

Yours truly,

for **(Pakistan International Airlines)**

General Manager Procurement
1st floor Supply Chain Management Building
Near PIA Head Office (Terminal No.1),
Karachi Airport Karachi Pakistan 75200.
Tel No. 0092 21 99044423 /email: khjz@piac.aero

Seal & Sign of Bidder

SUBMISSION OF BID ITEM

1. Tender documents can be prepare / submit on Single Stage **One Envelope** Financial Proposal only. **Envelope should be marked 'Confidential' and 'Tender for procurement Aircraft Exterior Paints Items'**

2. **Tender Submission Place/Opening venue/address:-**

Bids should be dropped in the **Tender Box** marked as **Commercial Purchases** placed at the main entrance of **Supply Chain Management Department** Building Pakistan International Airline Near PIA Head Office Karachi Airport Karachi Pakistan (Terminal-1) "latest by **12-02-2020 (Wednesday)** until (PST 10:30 Hrs am). Bids shall be opened on the **same date/day/venue at (PST 11:00 hr am)**. Bids can also be dispatch through any registered Courier services from local/abroad, which must be mentioned PIA tender reference/description on envelope & reach before the closing date / time of Tender i.e. **12-02-2020 (Wednesday)** until (PST 10:30 Hrs am) on following address:

To:

General Manager Procurement
Supply Chain Management Department Building
Pakistan International Airlines
Karachi Airport Pakistan 75200 Near PIA HO/Terminal No-1,
JIAP Karachi. Ph: 0091 21 99044423

Tenders received after stipulated date/ time shall not be entertain/considered for participation in the bidding of this item. The Corporation will not be responsible for any postal delays OR any other reasons which cause failure in submission of tender on due date.

The decision of General Manager Procurement in this respect shall be final and binding.

Yours Truly,

for **(Pakistan International Airlines)**

General Manager Procurement
1st floor Supply Chain Management Building
Near PIA Head Office (Terminal No.1),
Karachi Airport Karachi Pakistan 75200.
Tel No. 0092 21 99044423 /email: khjz@piac.aero

(To be submitted on Company Letter Pad)

To:

General Manager Procurement
Supply Chain Management Department
Pakistan International Airlines. Karachi

Subject: Undertaking to Execute Contract

Dear Sir,

We/I, the undersigned bidders do hereby confirm, agree and under take to do following in the event our / my tender for supply of _____ to PIA is approved and accepted:

That we / I will into and execute the formal contract, a copy of which has been supplied to us / me, receipt whereof is hereby acknowledge and which has been studied and under stood by me / us without any change, amendment, revision or addition thereto, within a period of seven days when required by PIA to do so. That all expense in connection with the preparation and execution of the contract including stamp duty will be borne by us / me. That we / I shall deposit with PIA the amount of security as specified in the contract which shall continue to e held by PIA until three months after expiry of the contract period. That in event of our / my failure to execute the formal contract within the period of seven days specified by PIA the Earnest money held by PIA shall forfeited and we / I shall not question the same.

Bidders Signature: -----

Full Name: -----

Designation: -----

Address: -----

Phone/Fax No: -----

Seal : -----

Date: -----/-----/2020

INTEGRITY PACT/DISCLOSURE CLAUSE

(To be submitted on Company's Letterhead)

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works _____ the Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice. Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including it affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto. The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan. Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.

Signature of Bidder _____

Sign/Seal/Stamp _____

Date/Place _____

(To be furnished by vendor.)

Encl:

1. Tender Schedule-"A"
2. Mandatory Requirement / Terms & Conditions
3. Undertaking
4. Integrity Pact

Notes: Prescribed Tenders form may also be downloaded from
www.piac.com.pk OR www.ppra.org.pk

(End)