

**REF: LHE/SCM/DEFIBRILLATOR/23****Tender Cost: PKR 3,000/-****INVITATION TO TENDER AND INSTRUCTIONS TO TENDERERS**

M/S \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Sub: Procurement of Automated External Defibrillator (PA) for Air Crew Medical Center, PIA AIIAP Lahore.**

Dear Sirs,

We are pleased to invite your sealed tenders for the item listed in the attached schedule. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

**SUBMISSION OF TENDER**

1. You are required to send your sealed tenders In Single Stage Single Envelope Basis addressed to Manager Supply Chain Management, PIA Complex Allama Iqbal Int'l Airport (AIIAP) Lahore latest by **Wednesday April 05, 2023**. The tenders may be dropped in the tender box placed at the entrance of the PIA Supply Chain Management Section; PIA Complex AIIAP Lahore latest by **10:30 hours** on the specified date. You may also send your tenders through postal/courier mail addressed to Manager SCM PIA Complex AIIAP Lahore, which must reach before the closing date and time mentioned above. Tenders will be opened at 11:00 hours the same day in the presence of tenderers.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays. The decision of Manager Supply Chain Management in this respect shall be final and binding.
3. Non compliance to any of the terms and conditions of the tender would be liable for rejection.

**Bid Security**

The Tender should be accompanied by a Pay Order / Cash Receipt from Accounts Officer 2<sup>nd</sup> Floor AIIAP Lahore for RS. 3,000 (Rupees Three Thousand Only) as tender fee (Non-Refundable) and 2% (two) of the total tendered value having been deposited in terms of cash receipt or a Pay Order payable at Lahore in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES as interest free Earnest Money (Refundable). Bid Security in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Bid Security shall not be considered.

**PREPARATION OF TENDER**

The BID (Tender) submitted shall comprise of a single package containing one envelopes shall be marked as “**FINANCIAL**” proposals. Company profile to be attached along with the copy of GST & Income Tax registration forms as well as the technical literature / brochures of the Automated External Defibrillator (P.A) to be served as Technical Proposal. Pay Order / Cash receipt of Rs. 3,000/- in respect of Tender Fee also to be annexed with the Financial Proposal.

**Financial Proposal must have following documents:**

- a) The Schedule “A” duly filled in, signed and sealed.
- b) Pay Order for Bid Security 2% (Refundable).
- c) Tender Fees Pay Order of RS. 3,000 (NON REFUNDABLE)
- d) Company profile, Copy of GST & NTN certificate and technical literature/brochures.

**PRICES**

- a)  
The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Complex, AIIAP Lahore. However, if GST is applicable, same should be shown separately.
- b)  
The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order. The Prices must be stated both in words and figures in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- c)  
Offers must be valid for 45 days.

**ACCEPTANCE OF TENDER**

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening with assigning the reason / as per the PPRA Rules.

Yours truly,

**For Pakistan International Airlines**  
**Manager Supply Chain Management**  
**PIA Complex AIIAP Lahore**

**Encl:**

- 1. Tender Schedule-A**
- 2. Terms & Conditions**
- 3. Single Stage, Single Envelope Procedure**

Note: 1- Prescribed Tenders form for the subject item may be directly downloaded from PIAC / PPRA website.

**TENDER SCHEDULE “A”**

**REF: LHE/SCM/DEFIBRILLATOR/23**

**Sub: Procurement of Defibrillator for Air Crew Medical PIA, AIIAP Lahore.**

Particulars of Item	Unit	Quantity Required	Amount in PKR	18% GST PKR	Specification (Brand & Country)
Automated External Defibrillator (PA)	EA	01			
TOTAL VALUE					
2% BID SECURITY					

**Bidder to clearly mention the lead time required for delivery of Automated External Defibrillator (A.E.D).**

We / I hereby confirm having read and understood the terms and conditions of the tender and we / I expressly confirm and agree that our tender for the supply of above mentioned item/s are in terms of and subject to the terms and conditions of the tenders.

TENDERER’S SIGNATURE \_\_\_\_\_ DESIGNATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

Tel No. \_\_\_\_\_ Fax No. \_\_\_\_\_ Email \_\_\_\_\_

GST No. \_\_\_\_\_ NTN NO. \_\_\_\_\_

SEAL \_\_\_\_\_

### **Specifications of Automated External Defibrillator (PA):**

- Output: Biphasic Truncated exponential
- Energy Sequence: 50, 150, 200J
- Charge Time: 8 sec. to 150J , 10 sec. to 200 J (With NEW battery)
- Analysis Time: 9 sec.
- The maximum time from the initiation of rhythm analysis to readiness for discharge with a new battery: Less than 30 seconds
- The maximum time from the initiation of rhythm analysis to readiness for discharge after 6 shocks: Less than 35 seconds
- The maximum time from the initiation of rhythm analysis to readiness for discharge: Less than 25 seconds
- Audible Prompts: 20 audible prompts
- Visual Prompts: LED prompts
- Lifespan: 5 years (High capacity battery) (With the condition of the temperature of operation/standby, standby mode after the first initial check)
- Controls: Two buttons – On/Off, Shock
- Output Energy Accuracy:  $\pm 15\%$  into impedance from 25 to 75 $\Omega$
- The Maximum Voltage: 1200 $\pm 50$ V
- Output disabled when the patient impedance is outside limits: 20 $\Omega$  to 200  $\Omega$
- Lightweight and compact

### **Supplied With:**

- 1- Instructions for assembly, use and maintenance in English.
- 2- 1 x carry case, with storage pockets for leads and accessories.
- 3- 3 x set of adult adhesive external pads, color-coded and with pictograms.
- 4- 3 x set of pediatric adhesive external pads, color-coded and with pictograms.
- 5- 1 x plastic enclosed Quick Reference Guide (step-by-step AED and CPR).
- 6- 1 x CD-ROM/DVD/USB with training material.
- 7- 2 x sets of spare batteries, packed separately.

### Tender Terms & Conditions

- 1 - ALL PARTICIPANTS / PROSPECTIVE BIDDERS ARE REQUIRED TO QUOTE RATES INCLUSIVE OF ALL GOVT TAXES & GST SEPARATELY (IF APPLICABLE).
- 2- ALL PARTICIPANTS MUST QUOTE ONE RATE AND WHILE DELIVERY OF THE MACHINE (A.E.D) IS REQUIRED WITHIN FIFTEEN (15) DAYS AFTER RECEIPT OF PURCHASE ORDER.
- 3- PLEASE NOTE THAT QUOTED RATES MUST BE FIRM AND FINAL IN ALL RESPECT AND WOULD REMAIN FINAL TILL THE DELIVERY OF MACHINE (A.E.D).
- 4- GUARANTEE & WARRANTEE MUST BE PROVIDED. (IF APPLICABLE)
- 5- PAYMENT TERMS NET THIRTY DAYS (NTD) INCOME TAX WILL BE DEDUCTED AT SOURCE. BILLS WOULD BE SUBMITTED TO FINANCE SECTION, PIA EGERTON ROAD OFFICE AFTER DULY ENDORSED FROM MANAGER SCM PIA LAHORE.
- 6- QUOTATION MUST BE VALID FOR 45 DAYS FROM THE DATE OF TENDER OPENING.
- 7- SUPPLIER SHOULD FULFILL ALL DOCUMENTRY REQUIREMENT AS PER PIA PROCEDURE.
- 8- ONLY THE MANUFACTURERS / AUTHORIZED DISTRIBUTORS / IMPORTERS / GENERAL ORDER SUPPLIER CAN APPLY.

### **SINGLE STAGE – SINGLE ENVELOPE PROCEDURE:-**

- 1- The bid shall comprise a single package containing **financial proposal** and the **technical proposal**; Technical proposal of prospective bidders shall be evaluated against the criteria given with these tender documents. In this respect, PIA official/s can also pay a visit to bidder/s site/office.
- 2- The technical proposals shall be evaluated against the laid down criteria given and part of these tender documents. And may reject any proposal/s which does not conform to the specified requirements mentioned in said document
- 3- During the technical evaluation no amendments in the technical proposal shall be permitted;
- 4- The bid found to be the lowest evaluated bid shall be accepted.