

PR: 20010070

Dated: 15-02-2021

PKR 500.00 Tender processing fee in shape of Pay Order.

Kindly drop your sealed Quotation on "**Single Stage Single Envelope basis**, Envelope must be drop in the tender box marked "**Commercial Purchases**" placed in the main entrance of P & L Building, Karachi for the following item(s) latest by at 10:30 AM which will be opened at 11.00 AM. Envelope containing tender, must mention **PIA Ref No.** and **Date of Opening DT: 24-02-2021**. PIA will not be responsible for any postal delay.

S#	Description	Qty	Unit Rate	ISBN Number / Remarks
01	<b>Teach Yourself to Think:</b> Author Name : <u>Edward De Bono</u>	01		
02	<b>A Year of Growing Rich 52 Steps to Achieving Life's Reward:</b> Author Name : <u>Napoleon Hill</u>	01		
03	<b>The Complete 101 Collection:</b> Author Name : <u>John C. Maxwell</u>	01		
04	<b>Teaching Outside the Box How to Grab Your Students by their Brains:</b> Author Name : <u>Louanne Johnson</u>	01		
05	<b>Quantum Learning : Unleashing the Genius in You</b> Author Name : <u>Bobbi Deporter</u>	01		
06	<b>Multiple Intelligences: New Horion in Theory and Practice:</b> Author Name : <u>Howard Gardner</u>	01		
07	<b>Destructive Emotions: A Scientific Dialogue with Dalai Lama</b> Author Name : <u>Daniel Goleman</u>	01		
08	<b>Emotional Intelligence: Why it Can Matter More Than IQ</b> Author Name : <u>Daniel Goleman</u>	01		
09	<b>The Science of Meditation: How to Change your Brain Mind and Body</b> Author Name : <u>Daniel Goleman</u>	01		
10	<b>Leading without Authority : Why You Don't Need to be Incharge to Inspire</b> Author Name : <u>Keith Ferrazi</u>	01		
11	<b>Never Split the Difference: Negotiating as if Your Life Depended on It</b> Author Name : <u>Chris Voss</u>	01		
12	<b>Communication Skills Training: How to Talk to Anyone</b> Author Name : <u>James W. Williams</u>	01		
13	<b>Ask For More : 10 Questions to Negotiate Anything</b> Author Name : <u>Alexandra Carter</u>	01		
14	<b>Think and Grow Rich: Revised edition</b> Author Name : <u>Napoleon Hill</u>	01		
15	<b>Mindfulness for Stress Management :</b> Author Name : <u>Dr Robert Schachter</u>	01		
16	<b>The Relaxation and Stress Reduction Workbook:</b> Author Name : <u>Martha Davis (PHD)</u>	01		

Terms & Conditions

1. Participant must be registered with Sales Tax authorities GST No. must be quoted
2. Guarantee & Warrantee must be provided (If Required)
3. All participants are required to quote prices inclusive of all taxes, but GST separately.
4. Payment term net thirty days, Income tax will be deducted at source.
5. All participants must quote one rate and best delivery period.
6. Quotation must be valid for 180 days.
7. Please note that quoted rates must be firmed and final in all respect.
8. Delivery must be made at PIA Procurement & Logistics Building, Karachi Airport.
9. Qty 15% may increase or Decrease.
10. PIA reserves the right to accept or reject any tender with assigning reason.
11. Pay Oder of PKR 500. 00 (in Name of PIA) Tender processing fee be attached.

Yours truly,

**For Pakistan International Airline**

DGM Purchases Commercial  
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